

Additional Florida Photonics Cluster Member Benefits

All FPC members are eligible for discount opportunities from photonics professional organizations, publishers, and service providers that are FPC members. Here is the current list (ask for the FPC discount when contacting them):

○ **Corporate Service Providers**

- Bond, Schoeneck, & King, PLLC Attorneys (IP services) www.bsk.com
- CoastalCloud (cloud-based technology solutions) www.coastalcloud.us
- Curley & Pynn Public Relations www.thestrategicfirm.com/home.html
- Diamond Level Service (Event, exhibit, multimedia products) www.diamondlevelservice.com
- GrayRobinson Attorneys at Law www.grayharris.com
- Laser Focus World & BioOptics World (print & online ads) www.LaserFocusWorld.com
- On Target Web Solutions (website support) www.ontargetwebsolutions.com
- Optics Professionals (recruitment services) www.opticsprofessionals.com
- Williams & Associates (logoed advertising specialties) www.wasoc.com

- When joining or renewing membership in the **Industrial Affiliates program of CREOL**, The College of Optics and Photonics, FPC members receive a \$300 discount to their CREOL Affiliates dues when paying in cash. Information on the CREOL Industrial Affiliates can be found on the web at <http://www.creol.ucf.edu/Partnerships/Affiliates/MembershipApplication.pdf> or if you have questions, contact Jim Pearson, FPC Executive Director: jpearson@creol.ucf.edu, (407)451-2199.

- **LIA Discounts** to FPC Members. Laser Institute of America (LIA) is the professional society dedicated to advancing the application of lasers and laser safety worldwide. All FPC members can receive a 50% discount on LIA corporate membership dues for one year when joining LIA as a new corporate member. *Please note that this offer does not apply to any organization that is already a Corporate Member of the LIA or is up for renewal.*

FPC members are also eligible for a substantial discount on advertising space through the following LIA media outlets: LIA's bimonthly newsletter *LIA TODAY* LIA's monthly online newsletter *LIA Connection*, *the Journal of Laser Applications* online and LIA's Website. Additionally, all FPC members will receive 20% off all exhibit space at any of LIA's industry leading conferences and workshops as well as 20% off all LIA laser safety educational courses (including online). For more information about the benefits of becoming an LIA corporate member, go to <http://www.lia.org/membership/corporate>. For information on advertising space, go to <http://www.lia.org/advertisements/>. For information on LIA conferences and workshops, go to <http://www.lia.org/conferences>

To receive the discounts, include a copy of your FPC membership application or dues payment with your LIA corporate member application, ad space insertion order and/or exhibitor space contract.

For questions regarding the LIA discounts, contact Jim Naugle, LIA Marketing Director, (jnaugle@lia.org, 407/380-1553, x34).

- **SPIE** offers special 20% discounts to FPC members for listings in their Buyers Guide and SPIE Works Job Board. Details are available from SPIE and the FPC main office. www.spie.org
- **Laser Focus World and BioOptics World** offer special discounts to FPC members for ads in the magazines: 20% for print media, 15% for digital media. www.LaserFocusWorld.com
- **Williams & Associates** provides all FPC members a 10% discount on any purchases of logoed items: <http://www.wasoc.com/> Ask for Bert Williams.
- The **UCF Business Incubation Program** provides Incubator Client discounts to FPC members, including the opportunity to attend UCF Business Incubation program educational events at NO COST for FPC members. www.incubator.ucf.edu
- **Coastal Cloud** provides a discount of 10% on all services they provide. www.coastalcloud.us
- **Diamond Level Services** provides FPC members with a minimum of a 10% off all event design and management services. In addition, DLS will provide up to a 25% discount for larger orders and depending on the time of the year. www.DiamondLevelService.com
- **Laser Guardian** provides FPC members a 10% discount on all laser eyewear and on consulting and laser safety courses done by the company. <http://laserguardian.com/>

- The **UCF GrowFL** program provides resources to help second-stage growth companies prosper in the state of Florida. www.growfl.com
- The **UCF Small Business Development Center** provides resources of interest to FPC members. Its service offerings are no-cost consulting, training, research tools and specialized services including international trade and government contracting to help FPC members accelerate market growth. www.sbdcorlando.com
- FPC members have priority on available space within a Florida Photonics Cluster grouping at selected trade shows including SPIE's Photonics West and others. Companies within the cluster grouping receive a discount on contracted space and the cluster gets a high-priority location on the exhibit floor.